

C A S E

## **A strong partnership - together with HANZA Electronics Ronneby**

**We are pleased to announce that we have been named *Supplier of the Year* by HANZA Electronics Ronneby, an award we at Grafokett accept with great pride. The award is not only a receipt of our work - it also reflects the strength of the cooperation we have built together.**

### **About HANZA - a partner at the forefront**

HANZA Electronics Ronneby is one of HANZA's most modern electronics factories. Their factory offers highly automated electronics manufacturing combined with box-build and logistics solutions to several world-leading customers. They have extensive experience of tough requirements, specific classifications and manufacturing processes.

What particularly distinguishes HANZA is their holistic approach - reflected in their All you need is one solution. They offer a complete manufacturing solution, where

the customer only needs **one** partner for the entire production chain. Hanza works with innovation, quality and a long-term approach. For us as a supplier, this means that we get to be part of a collaboration where development and improvement are always in focus.

## **A partnership based on trust and quality**

Over the years, our collaboration has been characterized by open dialogue, trust and a common drive to find the best solutions. In the motivation for the award, HANZA Electronics Ronneby highlights several areas that we value highly in our way of working:

- **Fast and responsive communication**, where queries and issues are handled efficiently and without unnecessary delays.
- **Solid technical skills** and clear specialist knowledge in their field.
- **Positive and professional attitude** in all cooperation.
- **Exemplary handling of non-conformities**, with prompt action and good feedback.
- **Very helpful and service-oriented** in all contact during 2025, with a tangible commitment to support us.

For us, this is not just about delivery – but about being an active and reliable partner in the HANZA value chain.

...“The key to long-term success is to have a close and genuine partnership”.

## **Moving forward - continuing to develop together**

**Michael Holm**, Purchasing Manager at HANZA Electronics Ronneby says; “We are convinced that the key to long-term success is to have a close and genuine partnership with our customers. By working together and listening to each other, we can create customized solutions that not only meet but exceed our customers’ expectations.”

**Adriano Zimonyi** from Grafokett agrees and says; “We are really happy for this award. Together with HANZA, we want to continue to develop our collaboration, drive innovation and create value – both for each other and for the end customer.”

Working with a partner who sets high standards, but also shows appreciation and trust, is something we at Grafokett value highly. We look forward to continuing the journey together.

*Thank you very much for your trust – and for a top-class cooperation!*

Do you need a reliable label supplier? Fill in the details and we will contact you shortly!

### **Do you also want to work with us at Grafokett?**

Fill in your details and we will get back to you within one working day. Grafokett has everything you need!

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